

2018

GRATITUDE REPORT



MISSION

BE A CATALYST! IGNITE OUR COMMUNITY'S PASSION FOR NATURE AND SCIENCE.

VISION

AN EMPOWERED COMMUNITY THAT LOVES, UNDERSTANDS, AND PROTECTS OUR NATURAL WORLD.





FROM THE PRESIDENT AND THE CHAIRMAN

DEAR FRIENDS,

THANK **YOU** FOR MAKING
2018 A REMARKABLE YEAR FOR
CHILDREN, YOUTH, AND ADULTS
WHO TAPPED INTO THEIR
NATURAL CURIOSITIES INSIDE
AND OUTSIDE THE MUSEUM.
THE YEAR'S HIGHLIGHTS
REFLECT THE TRULY AMAZING
IMPACT YOU HAVE ON OUR
COMMUNITY.

- The Museum served more than 2 million people in a year for the first time! Recently, our dynamic community has invited us into their hearts and minds in new ways. These relationships are shaping the future of the Museum and connecting more people to nature and science in ways that are meaningful to them.
- For both Dead Sea Scrolls and ¡CUBA!, many local citizens generously gave us their time to provide important insights, enhancing the experiences for our guests. The response was extraordinary as together these exhibitions drew more than 375,000 people, including many first-time visitors.
- Trustee Ed Warner and his wife, Jackie, have had a passion for this Museum for decades. In an incredible act of generosity, Ed and Jackie gave \$10 million, our largest gift to date, to support the Everyone, Everywhere strategic plan. Our deepest gratitude goes to them for this special investment that will empower our community to love, understand, and protect the natural world.



Monty Cleworth and George Sparks

Everyone, Everywhere is our next chapter. Coloradans have an affinity for nature and science, and the ways in which people connect to our world is as varied as our community itself. We are responding with initiatives that encourage all ages to explore and discover from every angle, in the Museum and out where people live, work, play, and learn.

Inside, we are in the process of transforming key areas of the first floor. We are reimagining Space Odyssey into a wildly creative environment for boundless adventure. Through the Future First project, previous collections storage areas—approximately 22,000 square feet in the heart of the Museum—will become experiences that will engage guests in magical and unexpected ways.

Another new initiative is the Institute for Science & Policy, established in 2018 to create an environment in which science becomes a second nature consideration in all public discourse and policy making.

Outside our walls, we're on the move—providing Curiosity Kits and Wonder Workshops for classrooms, designing two Museum on Wheels vehicles to connect with communities across the state, engaging the public in science at Magic Mountain, and developing a space-themed play area at Colorado Mills mall. We also are pleased to have launched a partnership with Denver Parks and Recreation to bring a nature play area to City Park.

Together, through these exciting initiatives, we will catalyze a generation of innovators, explorers, problem solvers, and critical thinkers, and create a strong and vibrant future for Colorado.



Previous page:
A guest in Creatures
of Light. Above: Trustee
Happy Haynes at the Magic
Mountain archaeological site.

Last summer, we received a lovely message from a Colorado native now living in another state. She expressed her gratitude for the inspiration and multitude of memories she received at the Museum over the years. She is thanking you too. You give the joy of discovery and learning, every day.

George Sparks
President & CEO

Monty Cleworth Chairman of the Board, 2018

Learn more about Everyone, Everywhere at dmns.org/E2.





2018 FINANCIALS

Statement of activities and treasurer's report

STATEMENT OF ACTIVITIES

Year ending December 31, 2018 (in thousands)

SUPPORT AND REVENUE

	2018 Operations	2018 Initiatives	2018 All Museum
Admissions	12,039	-	12,039
SCFD	9,523	-	9,523
Gifts and grants	7,721	17,312	25,033
Memberships	5,887	-	5,887
Gift shop and food service (net)	2,377	-	2,377
City & County of Denver	1,985	955	2,940
Program	1,359	10	1,368
Other	538	-	538
Total support and revenue	41,429	18,277	59,705
EXPENDITURE Program Activitie Exhibits/Visitor		1,646	8,853
Experience	•	•	
Physical Plant	7,112	4,448	11,560
Admissions	3,662	-	3,662
Collections & Research	5,462	(49)	5,413
Education	5,505	936	6,441
Total program activities	28,948	6,981	35,929
Supporting Activ	vities .		
General and Administration	5,448	-	5,448
Marketing	2,465	-	2,465
Fundraising	1,881	116	1,997
Membership	1,485	-	1,485
Total supporting activities	11,279	116	11,395
Total expenditures	40,227	7,097	47,324
Change in net assets from operations*	1,202	11,180	12,381
* Excludes DMNS F	oundation oper	ating results	

^{*} Excludes DMNS Foundation operating results

The Denver Museum of Nature & Science is pleased to report another successful year. In 2018, the Museum achieved operating revenues of \$41,428,938, exceeding our plan due to well-performing temporary exhibitions, successful fundraising efforts, and a sustained high number of membership households.

In addition, due to a stable and growing economy, revenue from the Scientific & Cultural Facilities District (SCFD) increased 5.4 percent in 2018 from the previous year. The Museum's portion of the revenue grew by less because of the revised funding formula that went into effect in 2018 after the 2016 SCFD renewal. We owe special recognition to the citizens of the seven-county metro region, the City and County of Denver, and the SCFD for ongoing operational support.

The Museum continued important capital projects, including improvements in the central atrium and some permanent exhibition halls. Progress also continued on projects in the Everyone, Everywhere strategic plan. This included design completion for "Space Odyssey Reimagined" and remodeling of office and storage areas to make way for a new 22,000-square-foot guest experience on Level 1, currently in feasibility. Work began on an \$18 million infrastructure project to improve HVAC, electrical, and life-safety systems, funded by general obligation bond proceeds provided by the Elevate Denver Bond Program.

We present our financial results with strategic activities detailed separately. With these planned projects, the year ended with an operating surplus of \$1,202,081.

The Museum received a clean audit opinion from our independent accounting firm.

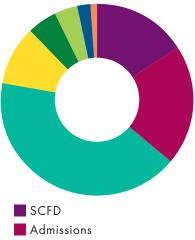
Edward D. Scholz

Edward D. Scholz, Vice President

Finance and Business Operations

Steven C. Halstedt, Chair Finance and Audit Committee

2018 SUPPORT & REVENUE (ALL MUSEUM)



Gifts & Grants

Memberships —

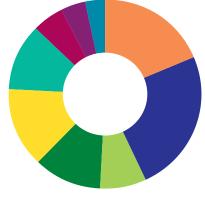
City & County of Denver

Gift Shop & Food Service

Program

Other

2018 EXPENDITURES (ALL MUSEUM)



Exhibits/Visitor Experience

Physical Plant

Admissions

Collections & Research

Education

General & Administration

Marketing

Fundraising

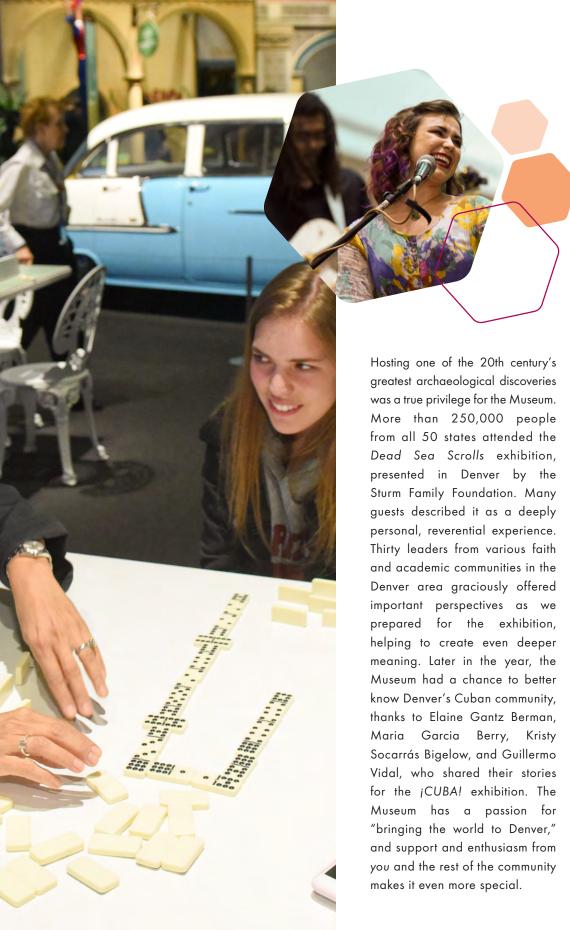
Membership



"THE HIGHLIGHT WAS MEETING OTHER PEOPLE AND HEARING WHY THE SCROLLS MEAN SO MUCH TO THEM."

MEMBER OF THE COMMUNITY ADVISORY COMMITTEE FOR DEAD SEA SCROLLS





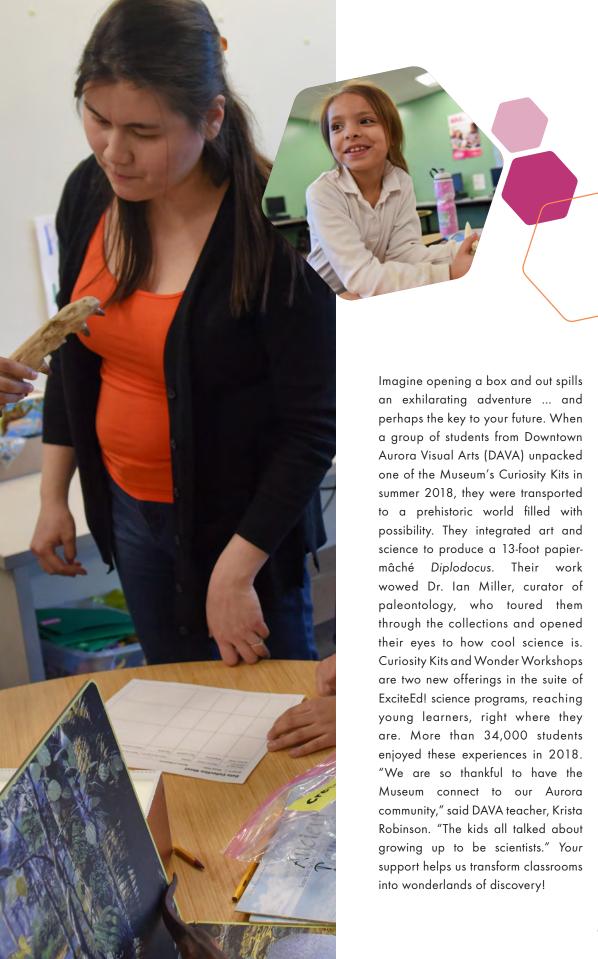




"I WANT TO BE A PALEONTOLOGIST OR A BIOLOGIST THAT STUDIES ANIMALS."

DYLAN, AGE 10, DAVA STUDENT







"IT'S NOT JUST A SANDBOX WITH SOME ARTIFICIAL STUFF THROWN IN FOR VISITORS; IT'S REAL, REAL, REAL! WE WERE VERY WELCOME. THANK YOU SO MUCH."

MAGIC MOUNTAIN CITIZEN SCIENTIST







Magic Mountain in Golden, Colorado, has been a gathering place for millennia. It still is, but people are now together to do science! The Museum and the Paleocultural Research Group are digging into the story of this archaeological site, once home to nomadic hunter-gatherers. The community has a unique role in the Magic Mountain projectduring the 2018 field season, 2,100 people were onsite for tours and to participate in authentic research. The results are already exciting: new radiocarbon dating dates the site to roughly 9,000 calendar years ago, about 4,000 years earlier than previously understood. The Museum conducted research has long alongside trained citizen scientists, and your support helps projects like Magic Mountain and the Genetics of Taste Lab in Expedition Health place science into the hands of even more people in our community, instilling a sense of ownership and furthering human understanding of our amazing world.



"I MET OTHER
TEENS WHO
ARE SMART
AND INCREDIBLE
HUMAN
BEINGS. THIS
PROGRAM IS
A GREAT WAY
TO PUT OUR
PASSION AND
KNOWLEDGE
INTO USE."

YUSURA, 2018 TEEN SCIENCE SCHOLAR







What a difference it makes in the lives of young people to be shown they can impact the world. Programs like Teen Science Scholars and Urban Advantage Denver empower studentsincluding many from communities under-represented in STEM careerswith opportunities to do real science, learn life skills, and build new relationships. In summer 2018, 34 Teen Scholars interned in the Research and Collections Division. During the school year, 3,200 Urban Advantage students were immersed in creating their own research. All of these students received access to resources and professionals from the Museum and throughout the community. "Today, two of my most disenfranchised students had their lives changed," said a teacher after an Urban Advantage event. As non-native English speakers, she said the students were nervous, but they presented with confidence and "left the event as different people." You make it possible to energize the next generation of innovators, explorers, and problem solvers!





"YOUR 'THIS IS
YOUR MUSEUM'
RESPONSE TO
MY INQUIRY
RESONATED
DEEPLY
WITH ME."

MUSEUM GUEST, AFTER A BEHIND-THE-SCENES TOUR









2018 Donors

THE MUSEUM EXTENDS ITS
DEEPEST GRATITUDE FOR
YOUR SUPPORT, WHICH
MAKES SCIENCE ACCESSIBLE,
UNDERSTANDABLE, FUN,
AND MEANINGFUL, CREATING
A VIBRANT COLORADO
COMMUNITY TODAY
AND FAR INTO THE FUTURE.



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The Board of Trustees in Botswana Africa Hall. Back row, from left: W. Hutchens, R. Ambrose, L. Tilman, T. Ryan, H. Logan, M. Cleworth, H. Gordon, J. Couzens, P. Dea, M. Burkett, B. Koelbel, S. McConahey. Front row, from left: J. Hausmann, C. Chavez, L. Appel, S. Halstedt, C. Marquez-Hudson, E. Warner, H. Haynes, S. McIntire

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^{*}Passed away in 2018

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You helped us get our glow on! More than 800 guests sparkled at Museum After Dark: GLOW, raising \$580,000 to support getting students excited about science. Presented by The Burkett Family Foundation, the annual gala's new strolling party format was a hit as guests discovered new sights, sounds, scents, and tastes around every corner. The evening was capped by the After Dark Soiree, hosted by the Young Professionals. Thank you to our event co-chairs, pictured above from left, John and Katie Levisay and Priya and Matthew Burkett.

\$1,500-\$4,999

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\$1,000,000+

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The Sam & Beth Coyle

Family Charitable Fund

CRL Associates

Davis Graham & Stubbs LLP

Delta Dental of Colorado

Dobbins Foundation

Fairfield and Woods, P.C.

Fentress Architects

Science on Tap, the Young Professionals' premier event, had its best year yet, raising more than \$36,000, to support the new Museum on Wheels initiative.

GH Phipps Construction Companies

Gilman Family Foundation

Hawk's Nest Fund

Haynes Mechanical Systems

HealthOne LLC

Fred & Charlotte Hubbell Foundation

The Humphreys Foundation

The IMA Financial Group, Inc.

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Thank you to these individuals for remembering the Museum in their estate plans.

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Marcelle Arak

Beth Archibald*

Hartman Axley

Mr. Paul Barrett

Mrs. Barbara B. Becker

& Mr. Benjamin Cordova

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Dr. Joe Sertich (right) received the annual Giving Club Special Recognition Award for 2018. He is pictured with President George Sparks and Giving Club Council chair Lisa Levin Appel. Dr. Sertich, the Museum's curator of dinosaurs, grew up visiting the Museum, inspiring his lifelong passion. He arrived in 2010 and has since established one of the best dinosaur research programs in the country. The award is given annually to an individual or group that has displayed commitment, service, and leadership.



Elizabeth H. Clancy

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Jeff Terrill

Janice* & Glenn Tucker



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Susan K. Wallner
Mr. Richard Whipkey
Kimberly Wiescamp
Dr. Vickie M. Wilson
Joan E. Wood
Ms. Pat Yingst
Robert Zupkus & Janet Burda

*Passed away in 2018

ENDOWMENTS

Thank you for supporting these endowment funds that will sustain the Museum for years to come.

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Thank you for enhancing the Museum's research collections with your donations.

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Charles (Carl) G. Patterson III John William Wright & Eva Tadell

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Marshall Harris Thea Van Kampen

EARTH SCIENCES

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ZOOLOGY

Barbara Bartell
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2018 SCIENTIFIC PUBLICATIONS

NAMES OF AUTHORS FROM
THE DENVER MUSEUM OF
NATURE & SCIENCE APPEAR IN
BOLD. THESE ARE PEER-REVIEWED
PUBLICATIONS, UNLESS
OTHERWISE NOTED. FOR MORE
INFORMATION ABOUT THE
MUSEUM'S SCIENTIFIC RESEARCH,
VISIT DMNS.ORG/SCIENCE.



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